## Fostering skills use for sustained business performance

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Evidence from the European Company Survey

Human resources
contribute to the success
of an organisation though
their skills. According to
the ability, motivation,
opportunity (AMO)
model, employee
contributions to

performance depend on

their skills, their

organisational

motivation to draw on

their skills, and the

opportunities to do so.

Organisations can adopt

managerial approaches

cultivating ability (A) by facilitating learning, creating opportunity (O) by providing employees with autonomy, and encouraging motivation (M) by leveraging monetary and non-monetary motivational drivers.

This report is based on the 2019 European Company Survey (ECS 2019). It shows that managerial approaches cultivating AMO are positively linked to establishment performance, and that these approaches are driven by an organisational culture that values employees as an asset to the organisation. Peoplecentred managerial approaches that harness workplace wellbeing are central to the mechanism linking human capital utilisation to business outcomes.

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